

a**DONE**deal

Client Name: AGTECH PRODUCTS, INC.
Other Key Players: Dansico A/S
Type of Deal: Stock sale
Size of Deal: \$42 million

Principal WHD Team Members:
Daniel Galligan, Michael Klinker, Mary Eberle

Practice Groups Involved:
Corporate, Intellectual Property

When Waukesha, Wis.-based Agtech Products, Inc. was approached by potential buyer Dansico A/S, a global food ingredient manufacturer based in Copenhagen, Denmark, it turned to its attorneys at Whyte Hirschboeck Dudek S.C. to negotiate a deal that satisfied Agtech Products and its principal shareholders. Agtech Products, an agricultural biotechnology

WHD negotiates sale of Agtech Products, Inc. to global manufacturer

company dedicated to the R&D, manufacture and technical application of microbiological-based products primarily for the animal production industry, required legal counsel who understood its technical business and respected the shareholders' diverse desired outcomes.

The resulting \$42 million deal enables Agtech Products to add proven microbial technologies to Dansico's market-leading portfolio of products and strengthen its healthy nutrition strategy.

"Daniel Galligan's ability to manage negotiations along with the diverse expertise of the people at Whyte Hirschboeck were critical in getting a deal that was very good for shareholders and employees. The complexity of both our business and the transaction required a unique individual and firm to navigate the process."

Mark Biebel, Shareholder and CFO
Agtech Products, Inc.

